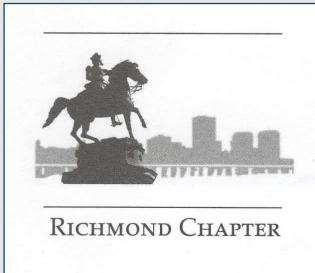




INTERNATIONAL SOCIETY OF CERTIFIED EMPLOYEE BENEFIT SPECIALISTS

April 2013

ISCEBS RICHMOND CHAPTER NEWSLETTER



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President's Message

With the recent spate of dreary, snowy, rainy, cold weather, our thoughts turn to continuing education. Really, that is what we think about. Not Spring break...we are professionals! Some recent developments in continuing education will affect the Richmond Chapter, ISCEBS. There is news from Virginia, and news from the International Foundation of Employee Benefit Plans. First, from Virginia, the CE credit requirements are changing slightly. For the 2013-2014 Biennium, 3 credit hours of Ethics will be required. Insurance Law and Regulations will count toward the Ethics requirements. The Richmond Chapter ISCEBS will apply for an hour of Laws and Regulations in our June session, and another hour in our September educational event.

The International Foundation of Employee Benefit Plans recently announced a universal continuing professional education (CPE) requirement for all holders of the CEBS credential. Each CEBS graduate will be required to attest to meeting 30 hours of continuing education credit every two years to be recognized as CPE compliant. However, those CEBS graduates who choose not to attest will continue to be recognized with the CEBS credential. For those of you who choose to attest to 30 hours of CPE credit, you will be happy to know that all chapter programs, with the exception of social events, will be eligible for CPE credits. The ISCEBS is developing an attendance certificate that can be used to attest to CPE credits. Until then, we encourage you to maintain your payment receipts for chapter events that you attend. You may also earn CPE credits by successfully completing a CEBS course not taken originally to attain your CEBS designation (30 hours of CPE credit) or by successfully completing the ISCEBS annual continuing education course/exam for fellowship status (one track qualifies for 15 credits, and two tracks qualify for 30 credits).

To help with your continuing education, we have a fabulous program calendar shaping up for 2013. Please join us on April 11th for our breakfast meeting. Our speaker will be Joseph W.G. Birriel of The Human Edge who will discuss New Trends in Compensation Models. Our June 13th session will be a full-day Health and Welfare program featuring information on health care reform modeling tools and analysis, an employer panel on strategies around health care reform for 2014, a session on helping retirees navigate the Medicare maze, an update on the

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public and private health care exchanges, preparation for a HIPAA audit, and a session on health advocacy. On September 12th, our half-day Retirement session will feature information on safe harbor plan design and automatic enrollment, a legislative and regulatory update, instruction on creating a pre-retirement counseling program, and information about Roth 401(k) and Roth conversions.

Save the Date: We haven't forgotten to have fun, too, so we are planning a Chapter Social on September 19th. The social will be held from 5 p.m. to 7 p.m. at The Place at Innsbrook. This is our primary social event of the year, and we want to see you all there.

Denise M. Zapf, CEBS, SPHR
President, Richmond Chapter ISCEBS

Membership Report

Our membership drive runs through March 31, 2013 and there is still time to join or renew!

At present, we have **60 members** – 10 short of our combined new and renewing membership goal of 70. Last year we had 64 members in our Richmond Chapter.

This year's Membership Challenge theme is **Keeping It Simple**. It is **simple** to renew or join. Just visit our website at <http://iscebs-richmond.org> or <https://www.iscebs.org/About/Pages/isapp.aspx> for more information and forms.

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Please Join Us for the April Meeting

Date & Time: Thursday, April 11, 2013
7:30 a.m. – 9:00 a.m.
Breakfast will be served

PROGRAM HIGHLIGHTS

Joseph W.G. Birriel, New Trends in Compensation
The Human Edge: Models

REGISTRATION INFORMATION

Location: Westwood Racquet Club
6200 West Club Lane
(804) 288-6028

Cost: Members – \$15
Non-members - \$25

Questions/RSVP: Please RSVP by April 4, 2013 to
Mike Finnegan
michael.j.finnegan@suntrust.com
804-387-3902

Register and Pay Online: <http://iscebs-richmond.org/index.cfm?display=pages&pageid=7511&sub=1>

OR

Make checks payable and mail to: Richmond Chapter-ISCEBS
P.O. Box 6513, Richmond, VA
23230

Or you may pay at the door, if you have RSVPd.

Join us on LinkedIn:

http://www.linkedin.com/groupsDirectory?itemaction=mclk&anetid=1701417&impid=&pgkey=anet_search_results&actpref=anetsrch_name&trk=anetsrch_name&go-back=%2Egdr_1302279957208_2

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Some of the great benefits you receive with your membership include:

- **Membership Directory** – Exclusive listing of Society members you can network with.
- **Benefits Quarterly** – Timely articles, latest trends and innovations in benefits.
- **Library/Information Center, including Live Chat** – You can request personalized research assistance from experienced information specialists.
- **International Foundation Job and Resume Service** – Resume Posting Service is *FREE* to Society members.
- **Webcasts on Latest Benefit Trends** – One registration fee covers as many people at your location as you wish!

If you have any questions on “member benefits”, please give me a call. Thank you for your continued support of ISCEBS and for your participation in our Richmond Chapter educational events! See you at our breakfast meeting on April 11th!

Mary H. Riley, GBA, SPHR
Membership Chair

Member Spotlight James Huntzinger, CEBS



Current Employer
 Scott Benefit Services

Background

I moved to Richmond in the Fall of 2000 and began my career with CIGNA Healthcare. After 10.5 quick years with CIGNA, I took a position with Scott Benefit Services in May 2011, and have been there since. During my time at CIGNA, I attended VCU and graduated with a degree in Finance, as well as attaining the CEBS designation.

Favorite Richmond Restaurants

During the football and basketball seasons, I gravitate towards places with lots of TVs for watching sports, so BDubs (Buffalo Wild Wings) and Hometeam Grill in the Fan are two of my favorite places. I also try to support the local Fan restaurants – Starlite, Buddy’s, Sticky Rice, etc.

Activities/Interests

I like a lot of outdoor activities – biking, pickup football, hiking; but I really got into running back in 2009 and have done countless races from 10Ks to a half marathon - even tackling full marathons a handful of times. I have also completed a half ironman triathlon. When not playing sports, I’m watching them.

What got you into the benefits field?

It’s hard to believe, but I didn’t dream about doing employee benefits while I was a kid. When I moved to Richmond I needed to pay rent, so I took a job doing data entry with CIGNA. I did some work with the local sales team and was brought onto the team to learn the benefits world. I’ve been doing it ever since. I guess I was in the right place at the right time.

How has the CEBS designation helped you?

The two biggest benefits I’ve realized from having the CEBS designation are the networking and educational opportunities. Being part of the local chapter has also given me the opportunity of meeting and building better partnerships with many people in the local broker and carrier community, which can benefit me every day in my current role.